

RISKIFIED LTD.
Reconciliation of Non-GAAP Financial Measures
(in thousands)

This document is intended to supplement our prior financial disclosures by providing a reconciliation of non-GAAP cost of revenue and non-GAAP operating expenses by line item (collectively herein referred to as “Non-GAAP metrics”) to their most directly comparable GAAP metrics. We define these Non-GAAP metrics as the GAAP metric adjusted to remove the effects of depreciation and amortization, share-based compensation expense, and payroll taxes related to share-based compensation, where applicable, included within such GAAP metric. For example, non-GAAP cost of revenue is calculated as GAAP cost of revenue excluding depreciation and amortization and share-based compensation included within GAAP cost of revenue. These Non-GAAP metrics have limitations as analytical tools in that they do not reflect certain cash costs that may recur in the future, including, among other things, cash requirements for costs to replace assets being depreciated and amortized. Management compensates for these limitations by relying on our GAAP results in addition to using these non-GAAP metrics as supplemental measures of our performance. The non-GAAP metrics used herein are not necessarily comparable to similarly titled captions of other companies due to different methods of calculation. Non-GAAP financial metrics should not be considered in isolation, as an alternative to, or superior to information prepared and presented in accordance with GAAP. These metrics are frequently used by analysts, investors and other interested parties to evaluate companies in our industry. By providing these non-GAAP metrics together with a reconciliation to the most directly comparable GAAP metric, we believe we are enhancing investors' understanding of our business and our results of operations, as well as assisting investors in evaluating how well we are executing our strategic initiatives.

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	June 30, 2020	September 30, 2020	December 31, 2020	March 31, 2021	June 30, 2021	September 30, 2021	December 31, 2021	March 31, 2022
GAAP cost of revenue	\$ 17,670	\$ 19,665	\$ 23,856	\$ 22,455	\$ 22,390	\$ 28,250	\$ 33,075	\$ 28,477
Less: depreciation and amortization	10	11	12	111	165	159	154	171
Less: share-based compensation expense	23	5	7	26	37	73	80	148
Non-GAAP cost of revenue	<u>\$ 17,637</u>	<u>\$ 19,649</u>	<u>\$ 23,837</u>	<u>\$ 22,318</u>	<u>\$ 22,188</u>	<u>\$ 28,018</u>	<u>\$ 32,841</u>	<u>\$ 28,158</u>
GAAP research and development	\$ 10,382	\$ 9,504	\$ 9,890	\$ 11,694	\$ 12,439	\$ 14,251	\$ 16,917	\$ 18,113
Less: depreciation and amortization	92	107	121	155	197	199	201	374
Less: share-based compensation expense	2,988	223	224	825	1,013	951	1,457	2,432
Non-GAAP research and development	<u>\$ 7,302</u>	<u>\$ 9,174</u>	<u>\$ 9,545</u>	<u>\$ 10,714</u>	<u>\$ 11,229</u>	<u>\$ 13,101</u>	<u>\$ 15,259</u>	<u>\$ 15,307</u>
GAAP sales and marketing	\$ 11,276	\$ 9,669	\$ 9,964	\$ 12,672	\$ 14,812	\$ 19,512	\$ 23,169	\$ 23,129
Less: depreciation and amortization	136	144	151	148	158	178	177	248
Less: share-based compensation expense	2,206	217	218	925	872	4,407	4,506	5,323
Less: payroll taxes related to share-based compensation	—	—	—	—	—	—	153	13
Non-GAAP sales and marketing	<u>\$ 8,934</u>	<u>\$ 9,308</u>	<u>\$ 9,595</u>	<u>\$ 11,599</u>	<u>\$ 13,782</u>	<u>\$ 14,927</u>	<u>\$ 18,333</u>	<u>\$ 17,545</u>
GAAP general and administrative	\$ 6,150	\$ 5,557	\$ 5,921	\$ 7,611	\$ 7,701	\$ 18,110	\$ 19,481	\$ 21,952
Less: depreciation and amortization	72	65	161	90	108	119	117	186
Less: share-based compensation expense	1,011	156	190	773	655	7,745	9,013	10,484
Non-GAAP general and administrative	<u>\$ 5,067</u>	<u>\$ 5,336</u>	<u>\$ 5,570</u>	<u>\$ 6,748</u>	<u>\$ 6,938</u>	<u>\$ 10,246</u>	<u>\$ 10,351</u>	<u>\$ 11,282</u>