

RISKIFIED LTD.
Reconciliation of Non-GAAP Financial Measures
(in thousands)

This document is intended to supplement our financial disclosures by providing a reconciliation of non-GAAP cost of revenue and non-GAAP operating expenses by line item (collectively herein referred to as “Non-GAAP measures”) to their most directly comparable GAAP measures. We define these Non-GAAP measures as the GAAP measure adjusted to remove the effects of depreciation and amortization (including amortization of capitalized internal-use software), share-based compensation expense, payroll taxes related to share-based compensation, and litigation-related expenses that are outside the ordinary course of business, where applicable, included within such GAAP measure. For example, non-GAAP research and development is calculated as GAAP research and development excluding depreciation and amortization and share-based compensation included within GAAP research and development. These Non-GAAP measures have limitations as analytical tools in that they do not reflect certain cash costs that may recur in the future, including, among other things, cash requirements for costs to replace assets being depreciated and amortized. Management compensates for these limitations by relying on our GAAP results in addition to using these non-GAAP measures as supplemental measures of our performance. The non-GAAP measures used herein are not necessarily comparable to similarly titled captions of other companies due to different methods of calculation. Non-GAAP financial measures should not be considered in isolation, as an alternative to, or superior to information prepared and presented in accordance with GAAP. These measures are frequently used by analysts, investors and other interested parties to evaluate companies in our industry. By providing these non-GAAP measures together with a reconciliation to the most directly comparable GAAP measure, we believe we are enhancing investors' understanding of our business and our results of operations, as well as assisting investors in evaluating how well we are executing our strategic initiatives.

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	June 30, 2021	September 30, 2021	December 31, 2021	March 31, 2022	June 30, 2022	September 30, 2022	December 31, 2022	March 31, 2023
GAAP cost of revenue	\$ 22,390	\$ 28,250	\$ 33,075	\$ 28,477	\$ 29,326	\$ 30,493	\$ 37,854	\$ 33,066
Less: depreciation and amortization	165	159	154	171	173	177	359	438
Less: share-based compensation expense	37	73	80	148	146	183	144	195
Less: payroll taxes related to share-based compensation	—	—	—	—	2	2	—	2
Non-GAAP cost of revenue	<u>\$ 22,188</u>	<u>\$ 28,018</u>	<u>\$ 32,841</u>	<u>\$ 28,158</u>	<u>\$ 29,005</u>	<u>\$ 30,131</u>	<u>\$ 37,351</u>	<u>\$ 32,431</u>
GAAP research and development	\$ 12,439	\$ 14,251	\$ 16,917	\$ 18,113	\$ 17,947	\$ 17,452	\$ 18,502	\$ 18,794
Less: depreciation and amortization	197	199	201	374	359	387	461	393
Less: share-based compensation expense	1,013	951	1,457	2,432	2,451	2,538	2,584	3,434
Non-GAAP research and development	<u>\$ 11,229</u>	<u>\$ 13,101</u>	<u>\$ 15,259</u>	<u>\$ 15,307</u>	<u>\$ 15,137</u>	<u>\$ 14,527</u>	<u>\$ 15,457</u>	<u>\$ 14,967</u>
GAAP sales and marketing	\$ 14,812	\$ 19,512	\$ 23,169	\$ 23,129	\$ 22,892	\$ 20,534	\$ 21,167	\$ 22,123
Less: depreciation and amortization	158	178	177	248	238	245	282	257
Less: share-based compensation expense	872	4,407	4,506	5,323	4,881	3,872	4,177	4,897
Less: payroll taxes related to share-based compensation	—	—	153	13	45	41	19	69
Non-GAAP sales and marketing	<u>\$ 13,782</u>	<u>\$ 14,927</u>	<u>\$ 18,333</u>	<u>\$ 17,545</u>	<u>\$ 17,728</u>	<u>\$ 16,376</u>	<u>\$ 16,689</u>	<u>\$ 16,900</u>
GAAP general and administrative	\$ 7,701	\$ 18,110	\$ 19,481	\$ 21,952	\$ 22,554	\$ 20,685	\$ 18,802	\$ 17,913
Less: depreciation and amortization	108	119	117	186	179	201	234	195
Less: share-based compensation expense	655	7,745	9,013	10,484	10,658	9,118	8,328	7,830
Less: payroll taxes related to share-based compensation	—	—	—	—	30	46	21	77
Less: litigation-related expenses	—	—	—	—	—	—	312	33
Non-GAAP general and administrative	<u>\$ 6,938</u>	<u>\$ 10,246</u>	<u>\$ 10,351</u>	<u>\$ 11,282</u>	<u>\$ 11,687</u>	<u>\$ 11,320</u>	<u>\$ 9,907</u>	<u>\$ 9,778</u>